

The Performance of 25 TOP PHARMACEUTICAL COMPANY GROUPS in Indonesia, 2016 - 2017 Together with Their Financial Statements

Retarding Indonesian economic growth in 2015 which grew under 5% had negative affect towards domestic industrial sectors excluding pharmaceutical industry. Although its growth kept on declining, pharmaceutical industry still maintained its growth of two digits with market turnover of US\$ 4.6 billion or equivalent to Rp. 56 trillion. Ethical medicines contributed 59% or equivalent to US\$ 2.7 billion and over the counter contributed 41% or US\$ 1.9 billion. Indonesian pharmaceutical industry defeated Thailand pharmaceutical industry which grew by 7%, Japan of 2%, South Korea of 7% and Australia of 2%. However, the growth of Indonesian pharmaceutical industry was under the pharmaceutical growth of China which grew 21%, India of 19% and Malaysia of 11%.

Based on the investigation of CDMI in the last four years (2012 - 2015) towards pharmaceutical companies in Indonesia, it was discovered that some of them successfully raised their total assets, sales and profits. Due to sustained expansion, Indonesian pharmaceutical industries found their prosperity in 2014 with spectacular revenue. PT. KALBE Farma was the leader with fantastic revenue of Rp. 17.3 trillion followed by TEMPO Scan Pacific of Rp. 7.5 trillion, PT. KIMIA Farma of Rp. 4.5 trillion, PT. BIO Farma predicted to reach Rp. 2.2 trillion, PT. SIDO Muncul of Rp. 2.19 trillion, PT. BAYER Indonesia of Rp. 2.0 trillion, PT. INDO Farma of Rp. 1.38 trillion, PT. Darya Varia Laboratoria of Rp. 1.1 trillion, PT. MERCK of Rp. 863.2 billion, PT. OTSUKA of Rp. 566.9 billion, PT. TAISHO Pharmaceutical Indonesia of Rp. 497.5 billion and others. However, some of them failed to increase their revenue and even suffered from a loss.

Entering 2016, it is predicted that pharmaceutical industries still have significant burden amid the dependency on raw material import which is still above 90% and the declining growth of ethical medicines. However, the attractiveness of investors in pharmaceutical sector is still high. CDMI also found that several pharmaceutical industries either local or foreign ones enlarge their authorized capital which will be used to increase the production capacity in line with the rising demand for medicines within and outside the country. Viewing high performance of pharmaceutical companies in Indonesia, CDMI is attracted to perform an investigation towards 25 companies above and successfully published a book titled "The Performance of 25 TOP PHARMACEUTICAL COMPANY GROUPS in Indonesia, 2016 - 2017 Together with Their Financial Statements".

This book is exclusively sold in CDMI, and it can be directly ordered in our Marketing Division with Mrs. Tina by phones (021) 3193 0108, 3193 0109, 3193 0070 or Fax (021) 3193 0102 or e-mail: marketing@cdmione.com at a price of US\$650 for Indonesian Edition and US\$700 for English Edition.

Having submitted this offer, we thank you for your cooperation and look forward to hearing your response promptly.

Hormat kami,
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The logo for CDMI (Center for Data Mining and Intelligent Systems) is a small rectangular box with a black border and the letters "CDMI" in bold black text. It is positioned inside a large, light pink, stylized letter "D" that has a white semi-circular cutout at the top.